



2Q22 RESULTS

REGENERATING
THE FUTURE

July 25, 2022

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Financial information by business segment is reported in accordance with the Galp's management reporting policies and shows internal segment information that is used to manage and measure the Group's performance. In addition to IFRS measures, certain alternative performance measures are presented, such as performance measures adjusted for special items (adjusted operational cash flow, adjusted earnings before interest, taxes, depreciation and amortisation, adjusted earnings before interest and taxes, and adjusted net income), return on equity (ROE), return on average capital employed (ROACE), investment return rate (IRR), equity investment return rate (eIRR), gearing ratio, cash flow from operations and free cash flow. These indicators are meant to facilitate the analysis of the financial performance of Galp and comparison of results and cash flow among periods. In addition, the results are also measured in accordance with the replacement cost method, adjusted for special items. This method is used to assess the performance of each business segment and facilitate the comparability of the segments' performance with those of its competitors. This document also contains non-financial performance indicators, according to applicable legislation, including a carbon intensity indicator for energy products sold by Galp, that measures the amount of greenhouse gas emissions of those products, from their production to their end use, per unit of energy delivered. This indicator covers the direct GHG emissions of production and processing facilities (scope 1) and their indirect emissions associated with energy purchased (scope 2), as well as the emissions associated with the use of products by Galp's costumers (scope 3). The same emissions are considered for products purchased from third parties and sold or transformed by Galp. For a complete definition of scopes 1, 2 and 3 and the methodology used by Galp for this indicator please refer to Galp's website at galp.com. This document may include data and information from sources that are publicly available. This document may also include data and information provided by third parties, including Wood Mackenzie, Rystad and market analysts, which are not publicly available. Such data and information should not be interpreted as advice and you should not rely on it for any purpose. You may not copy or use this data and information except as expressly permitted by those third parties in writing. To the fullest extent permitted by law, those third parties accept no responsibility for your use of such data and information except as specified in a written agreement you may have entered into with those third parties for the provision of such data and information.

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01

Recent developments

2Q22 overview

2Q22 highlights

€1,244 m
RCA Ebitda

€488 m
FCF

€964 m
Adj. OCF¹

€2.2 bn
Net debt

€1.5 bn
Excl. margin
accounts

€244 m
Net capex

0.7 x
Net debt to
RCA Ebitda

0.5 x
Excl. margin
accounts

Strong performance from
successful capture of current
market environment

Significant OCF growth across
all business segments

Working capital build (macro)
partially offset by **reversal of
gas hedges**

Net debt decrease
with **leverage ratio < 1x**

2Q22: Upstream

Robust contribution despite increased maintenance activities

120 kboepd

WI Production **-7% YoY**

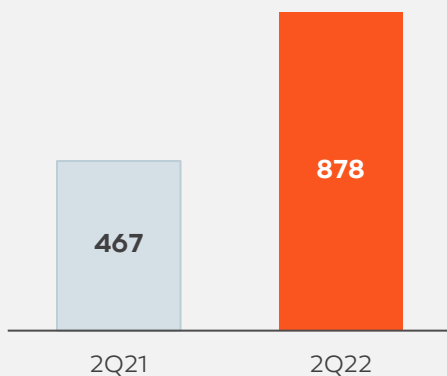
111 \$/bbl

Oil realisations¹

52 \$/boe

Gas realisations¹

Ebitda (€m)



Quarter highlights

Production reflecting higher concentration of maintenance

Coral Sul FLNG sequential start up of process units with first cargo expected in 4Q22

São Tome and Principe: Safely drilled Jaca well and analysing acquired data

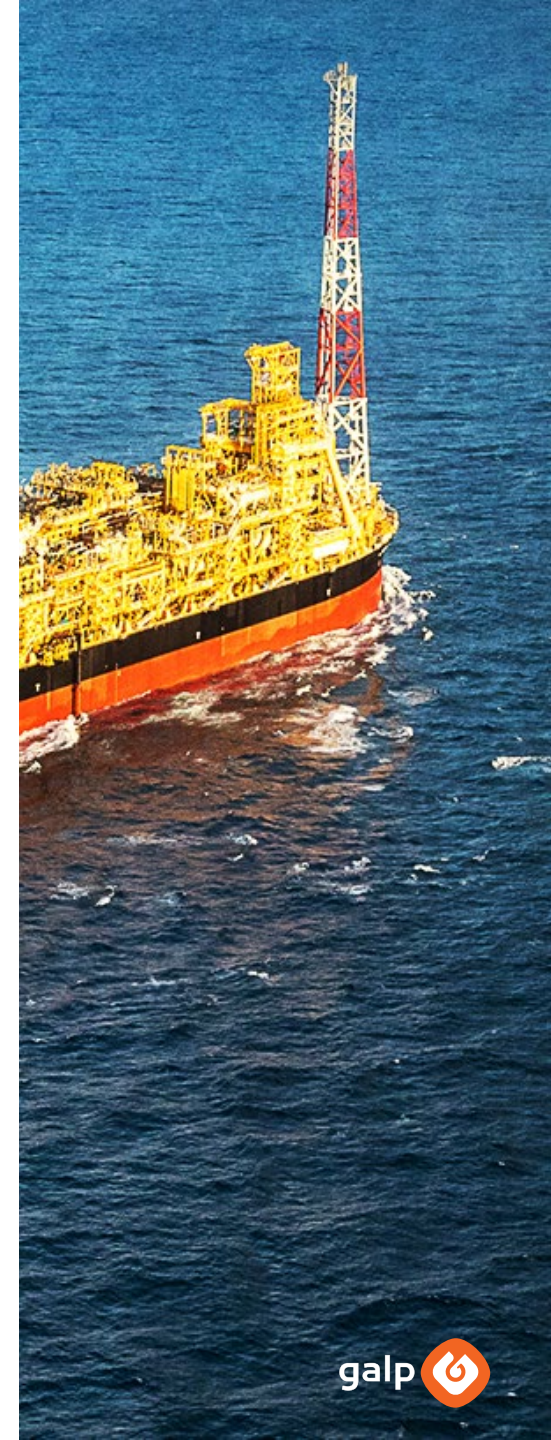
Outlook

Keeping FY22 production guidance

Namibia PEL83 targeting first well in 2023/24

Rig secured for **Bacalhau North appraisal** and expand drilling capacity

¹ Overall Oil + Gas realisations with \$9.3/boe implicit discount to Brent in 2Q22.



2Q22: Commercial

Ongoing recovery trend despite price environment

1.9 mton

Oil products
sales

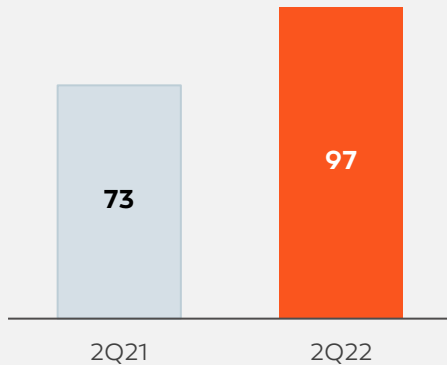
+22% YoY

1.5 k

EV charging
points

+27% YTD

Ebitda (€m)



Quarter highlights

Oil volumes sold supported by demand gradual recovery

Increasing discount campaigns to reduce impact of price environment on clients

Convenience contribution up **>25% YoY**

Outlook

3Q22 volumes to continue to **benefit from seasonal effects** although pressured by high commodity prices

Expanding EV charging network, targeting 2k points by YE22

Establishing partnerships for SAF supply to Portuguese airports



2Q22: Industrial & Energy Management

Refining performance driving increased contribution

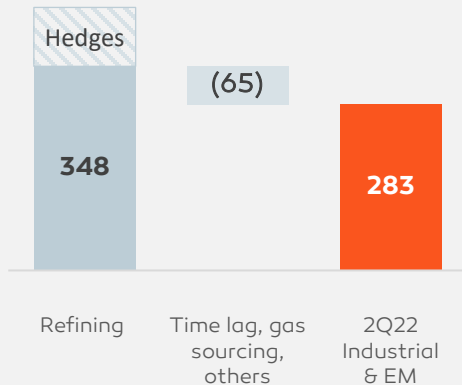
22.3 \$/boe

Refining margin
(inc. energy and CO₂ costs)

23 mboe ~100 %

Raw materials processed High conversion utilisation

Ebitda¹ (€m)



Quarter highlights

Continually improving
operational and **safety**
performance

System 1st quartile availability
**maximising refinery
contribution**

LNG sourcing restrictions
limiting gas trading contribution

Oil supply pricing time lag
impact given continued
commodities price hike

Outlook

High products' cracks
environment likely to persist
during the summer

**FY22 refining throughput at
c.90 mboe** despite planned
maintenance in 4Q22

Progress on **maturing HVO
project**

Advancing on **100 MW
electrolyser project**

¹ Includes c.€-100 m of realised refining hedges impacts and c.€-50 m of time lag effects in oil supply pricing formulas. For 2H22, Galp's has refining hedges to cover c.11 mboe at \$8-9/boe.



2Q22: Renewables & New Businesses

Strong performance supported by increased renewable installed capacity

687 GWh

Renewable
generation

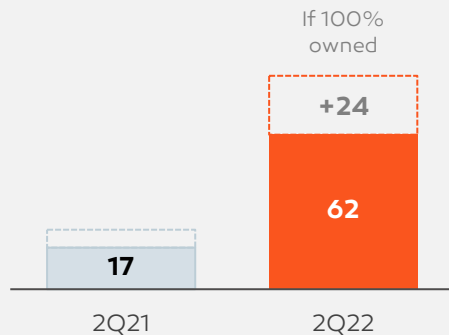
+45% YoY

1.2 GW

Capacity under
operation

+25% YoY

Pro-forma Ebitda¹(€m)



Quarter highlights

Strong generation increase

QoQ mostly supported by seasonality

Installed capacity increased by 150 MWp (Spain) and high operational availability

Progressing pipeline capacity

towards Ready to Build (RTB) status

Outlook

Keeping **1.4 GW installed capacity target at YE22** with new projects online by 4Q22

Licencing and development permits still slow

Continuing to develop **battery value chain opportunities**

¹ Pro-forma considers all renewables businesses as if they are consolidated according to Galp's equity stakes.



Acquiring full ownership of solar Titan JV

to further support growth and value enhancement options

Acquisition of Cobra's 25% stake in Titan JV for **€140 m**

Adjusting pipeline by selectively targeting higher return solar PV projects

Revisiting EPC scope to **optimise design and performance**

Enabling asset and energy management **additional flexibility**

Titan key data

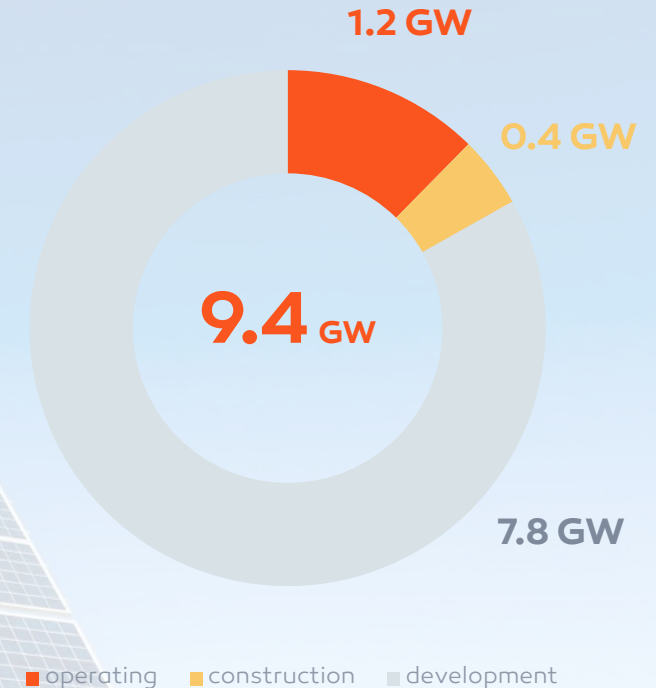
1.15 GW
Operating solar capacity

1.6 GW
Under development

€220 m
Net debt

€200 m
LTM Ebitda

Galp's total renewable portfolio



on track towards >4 GW installed capacity by 2025

Executing our distinctive investment proposition

to thrive through the energy transition

Growth from established businesses

Delivering on Coral start-up and executing Bacalhau I project

Successfully progressing on Industrial, Commercial and Digital transformation

Growth from low carbon businesses

Ensuring operating capacity build up whilst expanding portfolio

Advancing with green hydrogen and battery value chain projects

Competitive shareholder distribution

Share buyback €150 m programme related to 2021 started in May, to be completed by YE

2022 interim dividend expected in September (€0.26/sh)





02

Financial overview

2Q22 results

€1,244 m

2Q22 Group
RCA Ebitda

€964 m

2Q22 Group OCF

€244 m

2Q22 Group
net capex

2Q22: Strong operational results across all business units

Upstream

High cash contribution from increased oil & gas realisations and despite higher maintenance

€878 m
RCA Ebitda¹

€597 m
OCF

€133 m
Net capex²

Commercial

Contribution reflecting seasonal demand and gradual recovery

€97 m
RCA Ebitda

€91 m
OCF

€18 m
Net capex²

Industrial & EM

Strong refining performance, partially offset by hedging, sourcing restrictions and lag in oil supply pricing formulas

€283 m
RCA Ebitda³

€288 m
OCF

€16 m
Net capex²

Renewables pro-forma⁴

Strong results benefiting from seasonality and new capacity online

€62 m
RCA Ebitda

€62 m
OCF

€51 m
Net capex²

¹ Includes c.€-50 m in Brent hedges. ² Capex net of divestments, economic perspective. ³ Includes c.€-100 m in realised refining margin hedges ⁴ Pro-forma considers all renewable projects as if they were consolidated according to Galp's equity stakes.

2Q22: RCA Ebitda of €1.2 bn

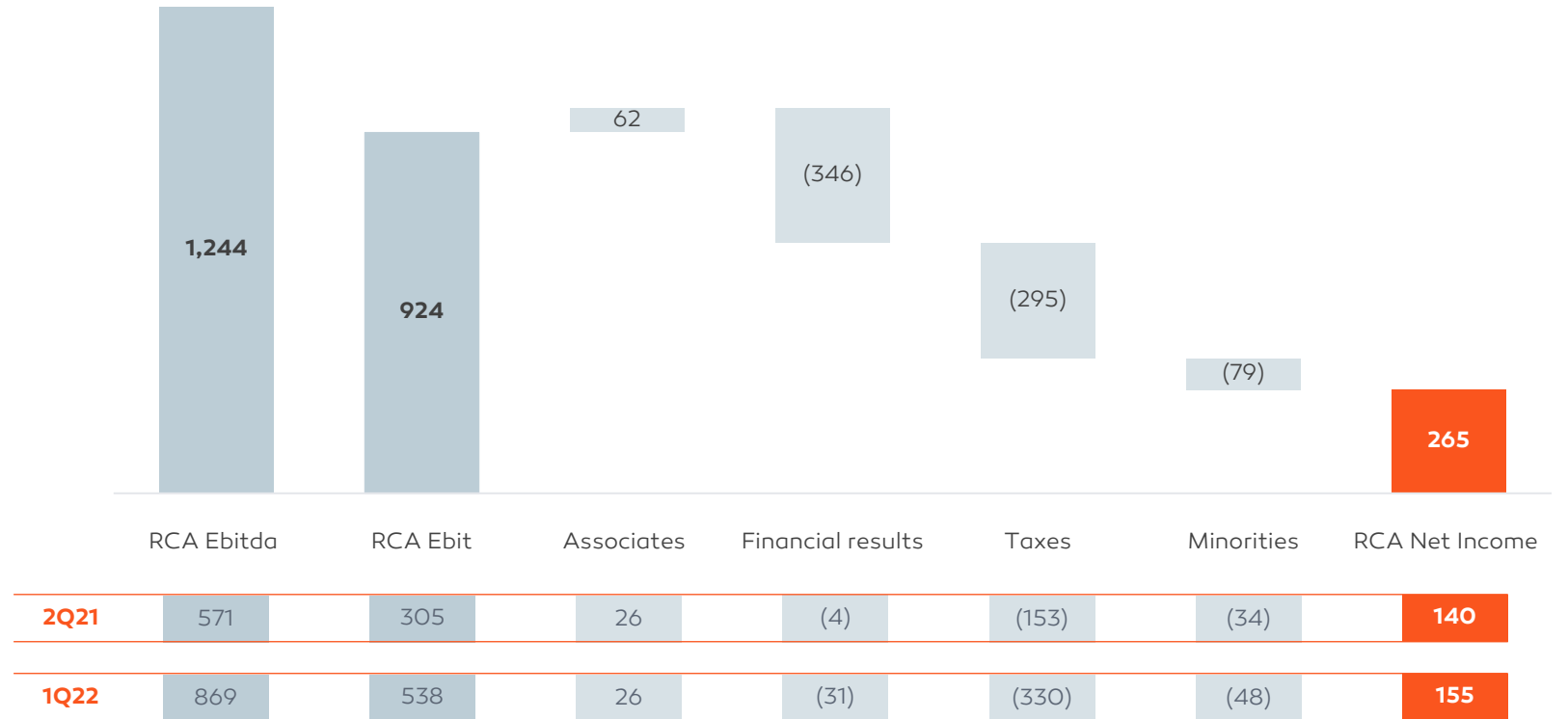
driven by favourable macro conditions

RCA Ebit reflecting non-cash impairment of €85 m related with exploration assets in Brazil

Associates up YoY reflecting higher contribution from renewables

Mark-to-market¹ of €-331 m including Q1 related with Upstream and Refining derivatives

2Q22 P&L (€ m)

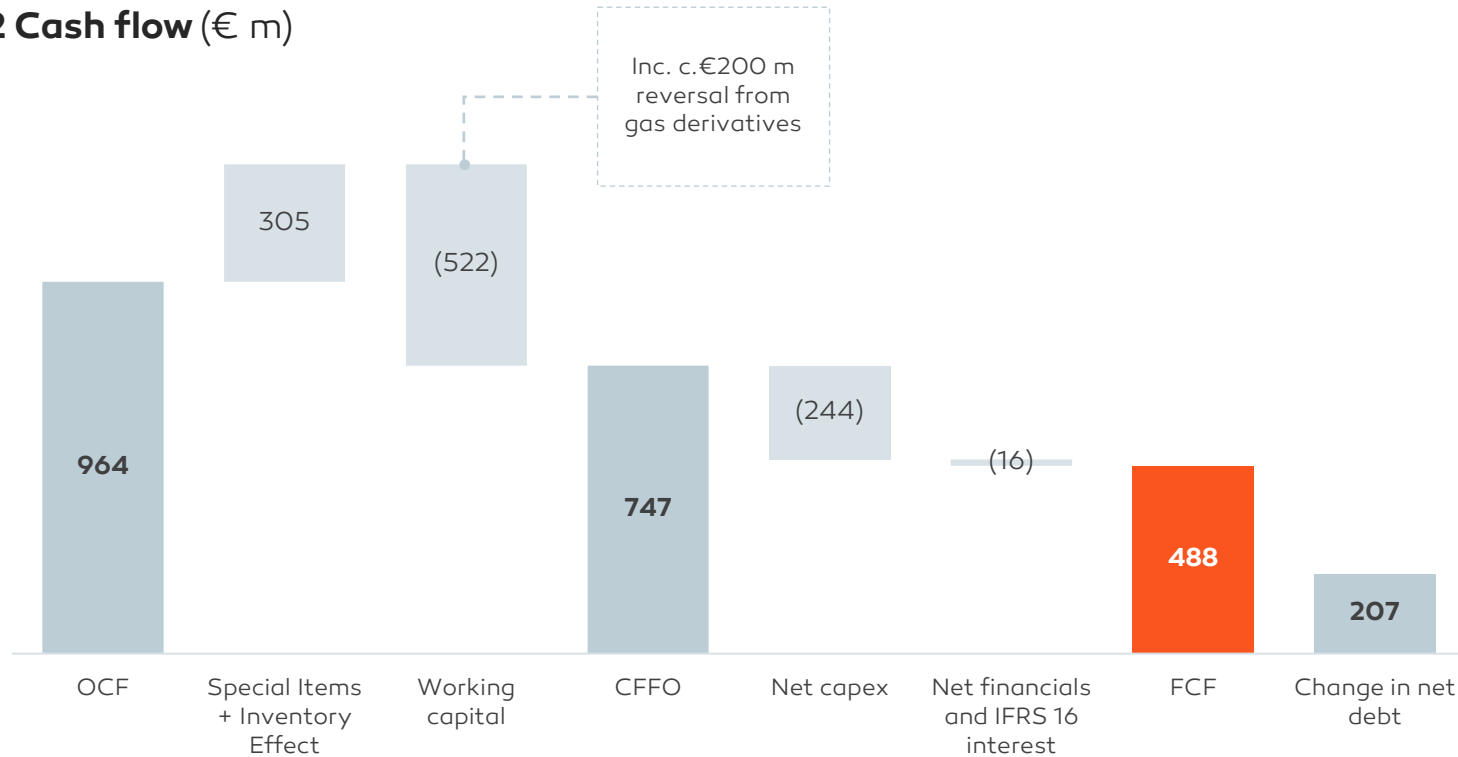


¹ Replacement Cost Adjusted figures include mark-to-market swings related with the fair value accounting of Upstream and Refining derivatives. Mark-to-market swings related with derivative hedges to cover client positions, which have no direct translation into operating results, are registered as special items.

Strong operational cash generation

supporting deleverage

2Q22 Cash flow (€ m)



2Q21	470	72	(102)	440	(186)	(25)	228	(159)
1Q22	638	179	(625)	193	(122)	(41)	30	(35)

¹ €207 m cash dividend + €40 m buybacks

Strong OCF supported by Upstream and Refining activities

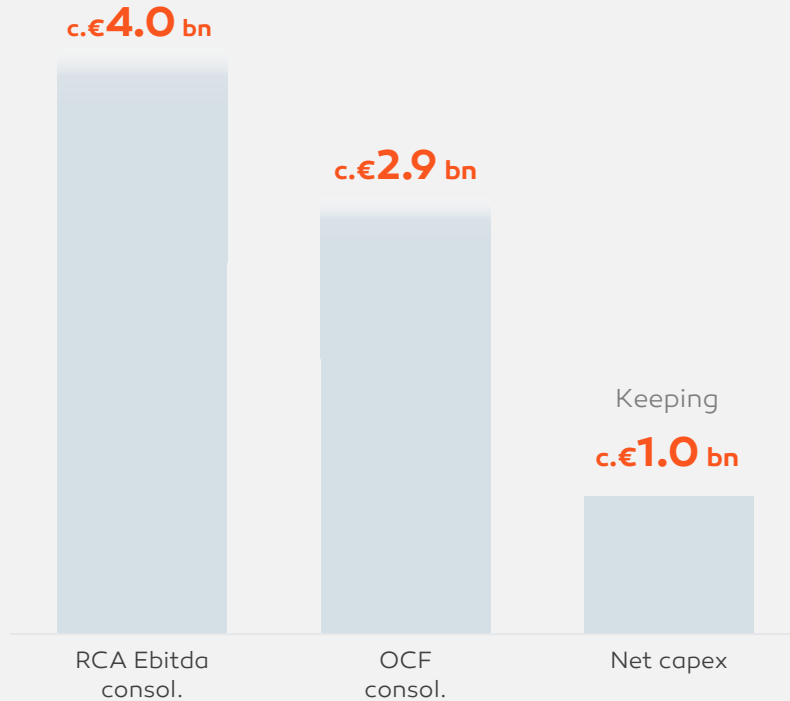
Macro led working capital build partially offset by c. **€200 m roll off in natural gas derivatives** exposure

Strong FCF generation of €488 m enabling **net debt reduction** considering distributions of €247 m ¹

Net debt to RCA Ebitda at 0.7x (0.5x if excluding margin accounts effects)

2022 full year outlook

Adjusting guidance to reflect 1H22 performance and macro outlook



2H22 assumptions

Brent **c.\$90/bbl** | Refining margin **c.\$15/boe** |
Solar captured price **c.€130/MWh** | EUR:USD **1.06**

Upstream

Ebitda of c.€3 bn, with FY22 WI production guidance unchanged

Commercial

Keeping guidance of c.€300 m Ebitda, despite price environment pressure

Industrial & EM

Ebitda >€700 m, from stronger refining, although limited by gas sourcing restrictions and lag in oil pricing formulas

Renewables & New Businesses

Ebitda of c.€60 m (considering Titan consolidation from 21 July)

Expected distributions related to 2022 fiscal year

1/3 OCF

Total distributions
(Base dividend + Buybacks)

Net Debt to Ebitda YE22 well below 1x

€0.52/sh

Base dividend
(+4% YoY)

+

>€0.5 bn

Buybacks
(based on c.€2.9 bn OCF)

A person in winter gear is ice skating on a vast, frozen body of water. The sun is low on the horizon, creating a warm orange glow and a long, shimmering reflection on the ice. The skater's shadow is cast on the ice. The scene is framed by large, overlapping semi-transparent circles.

03

Appendix

Macro assumptions

and sensitivities

Macro assumptions	2H22
Brent price	c.\$90/bbl
Galp refining margin	c.\$15/boe
Solar captured price	c.130
EUR:USD	c.1.06

2022 sensitivities (€ m)	Change	Ebitda	OCF
Brent price	\$5/bbl	160	90
Galp refining margin	\$1/boe	75	65
EUR:USD	0.05	90	60

Key guidance for 2022

Operational indicators (no changes)

Upstream		
WI production	kboepd	Flat YoY
Upstream production costs	\$/boe	<3
Commercial		
Oil products sales to direct clients	mton	c.7.0
EV charging points	-	2k
Industrial & Energy Management		
Sines refining throughput	mboe	c.90
Sines refining cash costs	\$/boe	c.2.0
Renewables		
Renewable generation capacity by YE (@100%)	GW	1.4
Renewable generation (@100%)	TWh	2

Financial indicators

RCA Ebitda		€ bn	c.4.0
Upstream		€ bn	c.3.0
Commercial		€ m	c.300
Industrial & Energy Management		€ m	>700
Renewables		€ m	c.60
OCF		€ bn	c.2.9
Upstream		€ bn	c.1.9
Commercial		€ m	c.230
Industrial & Energy Management		€ m	>700
Renewables		€ m	c.50
Net capex		€ bn	c.1.0
Net debt to RCA Ebitda by YE		-	<1



2Q22
RESULTS

Q&A

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