

## Recent Developments

In light of the ongoing sharp drop in global oil products demand and prices, Galp is targeting significant reductions in cash spending over the next few quarters.

Some of the initiatives are already in place, whilst others will be implemented as per the evolution of market conditions. Compared to previously announced guidance, **Galp's Capex + Opex is now expected to be reduced by over €500 m per annum during each of 2020 and 2021.**

## 1Q20 Trading Update

The information below aims to provide the key macroeconomic, operational and trading conditions experienced by Galp during the first quarter of 2020, as well as the liquidity position as of March 31, 2020.

Margins, prices, production and other data referred to below are currently provisional and may differ from the final numbers which will be reported on April 27.

### Financial Position

	31 Dec., 2019	31 Mar., 2020
Cash and equivalents (€bn)	1.5	1.4
Net debt (€bn)	1.4	1.5
Undrawn Credit Lines (€bn)	1.2	1.2

- Debt redemptions for the remainder of 2020 have been reduced to €50 m (from €250 m on Dec 31, 2019).

### Upstream

	1Q19	4Q19	1Q20	Var. YoY	Var. QoQ
Working interest production (kboepd)	112.6	136.9	131.4	17%	(4%)
Oil production (kbpd)	99.5	121.8	118.1	19%	(3%)
Net entitlement production (kboepd)	110.8	135.1	129.6	17%	(4%)
Angola (kbpd)	8.7	13.3	14.1	62%	6%
Brazil (kboepd)	102.1	121.8	115.6	13%	(5%)

- Higher working interest production YoY, benefiting from the continued ramp-up of Lula North and Berbigão/Sururu FPSOs in Brazil and supported by block 32 in Angola. QoQ performance reflecting planned maintenance activities in Brazil during the period.

## Refining & Midstream

	1Q19	4Q19	1Q20	Var. YoY	Var. QoQ
Raw materials processed (mmbobe)	22.6	26.5	26.8	18%	1%
Galp refining margin (USD/boe)	2.3	3.3	1.9	(19%)	(43%)
Oil products supply <sup>1</sup> (mton)	3.6	4.2	4.1	13%	(2%)
NG/LNG supply & trading sales <sup>1</sup> (GWh)	22,925	23,232	17,705	(23%)	(24%)
Trading (GWh)	9,501	8,960	5,303	(44%)	(41%)
Sales of electricity to the grid (GWh)	339	354	339	(0%)	(4%)

<sup>1</sup> Includes volumes sold to the Commercial segment.

- Planned maintenance activities performed in Sines' hydrocracker unit during the period.
- NG/LNG supply & trading sales mostly reflecting lower trading contribution.

## Commercial

	1Q19	4Q19	1Q20	Var. YoY	Var. QoQ
Oil products - client sales (mton)	2.1	2.0	1.8	(13%)	(10%)
Natural gas sales - client sales (GWh)	8,863	7,762	6,728	(24%)	(13%)
Electricity - client sales (GWh)	841	808	900	7%	11%

- Oil products and natural gas sales to direct clients down, reflecting the market conditions experienced from March onwards. Electricity sales reflecting increased number of clients in Iberia.

## Renewables & New Businesses

	1Q19	4Q19	1Q20	Var. YoY	Var. QoQ
Renewable generation installed capacity (MW)	12	12	12	-	-
Renewable power generation (GWh)	8.1	11.2	8.3	2%	(26%)

- Current generation considers a 12 MW wind farm, with no solar PV installed capacity to date (under development).

## Market Indicators

	1Q19	4Q19	1Q20	Var. YoY	Var. QoQ
Exchange rate (EUR/USD)	1.14	1.11	1.10	(3%)	(0%)
Dated Brent price (USD/bbl)	63.1	63.1	50.1	(21%)	(21%)
Japan/Korea Marker LNG price (USD/mmbtu)	6.6	5.8	3.6	(45%)	(37%)
Dutch TTF natural gas price (EUR/MWh)	18.4	12.7	9.6	(48%)	(24%)
Iberian MIBGAS natural gas price (EUR/MWh)	21.3	12.8	10.1	(52%)	(21%)
Iberian power pool price (EUR/MWh)	56.4	41.7	36.0	(36%)	(14%)

Source: Platts/MIBGAS/Bloomberg

## 1Q20 Consensus | Results Presentation Details

### Company collected consensus

The Company's collected consensus for quarterly earnings is scheduled to be opened for submission between April 8 and April 16 and will be made public on April 17.

### Results presentation details

Galp's 1Q20 results will be published on April 27, before the opening of Euronext Lisbon.

The Company will hold a conference call and webcast on April 27, at 11:30 a.m. (UK time). The conference call and webcast details are provided below:

Hosted by

- Carlos Gomes da Silva (CEO)
- Filipe Silva (CFO)
- Otelo Ruivo (Head of Investor Relations)

Webcast

- <https://edge.media-server.com/mmc/p/4p7rkage> (audio stream)

Dial-in numbers

- UK: +44 (0) 207 192 8000 or +44 (0) 800 376 7922 (UK toll free)
- Portugal: +351 308 800 848

To listen to the conference call, please dial in 10 minutes before the scheduled time to ensure your registration.

### Galp Energia, SGPS, S.A.

#### Investor Relations:

Otelo Ruivo, Head  
Inês Clares Santos  
João G. Pereira  
Teresa Rodrigues

investor.relations@galp.com  
Tel: +351 21 724 08 66  
Fax: +351 21 724 29 65

Rua Tomás da Fonseca,  
Torre A, 1600-209 Lisbon, Portugal

[www.galp.com](http://www.galp.com)

Reuters: GALP.LS  
Bloomberg: GALP PL

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