#### TRADING UPDATE

# 4<sup>th</sup> Quarter 2015 trading update

This trading update aims to provide estimated macroeconomic, operational and trading conditions experienced by Galp Energia during the fourth quarter of 2015.

The fourth quarter margins, prices, production and other data referred to below are currently provisional. All such data is subject to change and may differ from the final numbers that will be reported on February 8.

# ECONOMIC INDICATORS

|  | 4Q14 | 3Q15 | 4Q15 | Ch.<br>4Q15/4Q14 | Ch.<br>4Q15/3Q15 |
|--|------|------|------|------------------|------------------|
| Average dated Brent price <sup>1</sup> (USD/bbl)   | 76.6 | 50.5 | 43.8 | (42.9%)          | (13.3%)          |
| UK NBP natural gas price <sup>2</sup> (GBp/therm)  | 53.0 | 41.3 | 36.8 | (30.5%)          | (10.8%)          |
| LNG Japan and Korea price <sup>1</sup> (USD/mmbtu) | 11.6 | 7.6  | 7.2  | (38.2%)          | (5.5%)           |
| Benchmark refining margin <sup>1</sup> (USD/bbl)   | 2.9  | 6.2  | 4.0  | 39.7%            | (35.1%)          |

<sup>1</sup> Source: Platts.

<sup>2</sup> Source: Bloomberg.

# **OPERATING INDICATORS**

## **Exploration & Production**

|  | 4Q14 | 3Q15 | 4Q15 | Ch.<br>4Q15/4Q14 | Ch.<br>4Q15/3Q15 |
|--|------|------|------|------------------|------------------|
| Average working interest production (kboepd) | 36.3 | 45.7 | 52.1 | 43.3%            | 14.0%            |
| Oil production (kbopd)                       | 34.0 | 42.2 | 48.9 | 43.8%            | 15.8%            |
| Average net entitlement production (kboepd)  | 33.4 | 43.9 | 49.2 | 47.5%            | 12.1%            |

## Refining & Marketing

|                                | 4Q14   | 3Q15   | 4Q15   | Ch.<br>4Q15/4Q14 | Ch.<br>4Q15/3Q15 |
|--------------------------------|--------|--------|--------|------------------|------------------|
| Raw materials processed (kboe) | 27,592 | 29,814 | 28,763 | 4.2%             | (3.5%)           |
| Total oil product sales (mton) | 4.6    | 4.8    | 4.6    | 0.5%             | (4.3%)           |
| Sales to direct clients (mton) | 2.3    | 2.4    | 2.2    | (5.3%)           | (6.8%)           |

#### Gas & Power

|  | 4Q14  | 3Q15  | 4Q15  | Ch.<br>4Q15/4Q14 | Ch.<br>4Q15/3Q15 |
|--|-------|-------|-------|------------------|------------------|
| NG supply total sales volumes (mm <sup>3</sup> ) | 1,885 | 1,909 | 1,692 | (10.3%)          | (11.4%)          |
| Sales to direct clients (mm <sup>3</sup> )       | 968   | 933   | 992   | 2.4%             | 6.3%             |
| Trading (mm <sup>3</sup> )                       | 917   | 976   | 700   | (23.7%)          | (28.3%)          |



Galp Energia, SGPS, S.A. | Public Company | Head Offices: Rua Tomás da Fonseca Torre C, 1600-209 Lisbon Share Capital: 829,250,635 Euros Registered at the Commercial Registry Office of Lisbon Company tax number 504 499 777

#### **RESULTS PRESENTATION**

The fourth quarter of 2015 results will be disclosed to the market on February 8, before the opening of Euronext Lisbon.

The conference call will take place on February 8, at 11:30 a.m. (UK time). To listen to the conference call, please dial in 10 minutes before the scheduled time to ensure your registration. The conference call details are as follows:

| Hosted<br>by       | <ul> <li>Carlos Gomes da Silva (CEO)</li> <li>Filipe Silva (CFO)</li> <li>Pedro Dias (Head of Strategy &amp; IR)</li> <li>Otelo Ruivo (IRO)</li> </ul> |
|--------------------|--|
| Dial-in<br>numbers | <ul> <li>UK: +44 (0) 203 427 1915 or<br/>+44 (0) 800 279 5004 (UK toll free)</li> <li>Portugal: +351 800 781 056</li> </ul>                            |
| Chairperson        | <ul> <li>Pedro Dias (Head of Strategy &amp; IR)</li> </ul>   |



#### TRADING UPDATE

#### Benchmark margin methodology

45% Hydrocraking refining margin: Yields: -100% Brent dated, +2.2% LGP FOB Seagoing (50% Butane + 50% Propane), +19.1% PM UL NWE FOB Bg., +8.7% Naphtha NWE FOB Bg., +8.5% Jet NWE CIF, +45.1% ULSD 10 ppm NWE CIF Cg. +8.9% LSFO 1% FOB Cg; Terminal rate: \$1/ton; Ocean loss: 0.15% over Brent; Freight 2015: WS Aframax (80 kts) Route Sullom Voe / Rotterdam – Flat \$7.60/ton. Yields in % of weight.

42.5% Rotterdam cracking refining margin : Yields: -100% Brent dated, +2.3% LGP FOB Seagoing (50% Butane + 50% Propane), +25.4% PM UL NWE FOB Bg., +7.5% Naphtha NWE FOB Bg., +8.5% Jet NWE CIF, +33.3% ULSD 10 ppm NWE CIF Cg. and +15.3% LSFO 1% FOB Cg.; C&L: 7.4%; Terminal rate: \$1/ton; Ocean loss: 0.15% over Brent; Freight 2015: WS Aframax (80 kts) Route Sullom Voe / Rotterdam – Flat \$7.60/ton. Yields in % of weight.

7% Base Oil refining margin yield: -100% Arabian Light, +3.5% LGP FOB Seagoing (50% Butane + 50% Propane), +13.0% Naphtha NWE FOB Bg., +4.4% Jet NWE CIF, 34.0% ULSD 10 ppm NWE CIF, +4.5% VGO 1.6% NWE FOB Cg., + 14% Base Oils FOB, +26% HSFO 3.5% NWE Bg.; Consumptions: -6.8% LSFO 1% CIF NWE Cg.; Losses: 7.4%; Terminal rate: \$1/ton; Ocean loss: 0.15% over Arabian Light; Freight 2015: WS Aframax (80 kts) Route Sullom Voe / Rotterdam – Flat \$7.60/ton. Yields in % of weight.

5.5% Rotterdam aromatics refining margin yield: -60% PM UL NWE FOB Bg., -40% Naphtha NWE FOB Bg., +37% Naphtha NWE FOB Bg., +16.6% PM UL NWE FOB Bg., +6.5% Benzene Rotterdam FOB Bg., +18.5% Toluene Rotterdam FOB Bg., +16.6% Paraxylene Rotterdam FOB Bg., +4.9% Ortoxylene Rotterdam FOB Bg. Consumption: -18% LSFO 1% CIF NEW. Yields in % of weight.

#### Galp Energia, SGPS, S.A.

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Reuters: GALP.LS Bloomberg: GALP PL

This announcement may include forward-looking statements. Forward-looking statements are statements other than in respect of historical facts and accordingly actual events or results may differ materially from those expressed or implied by such forward-looking statements. Important factors that may cause actual results to differ from forward-looking statements are referred in the Annual Accounts Report of Galp Energia for the year ended 31 December 2014. Galp Energia does not intend to, and expressly disclaims any duty, undertaking or obligation to, make or disseminate any supplement, amendment, update or revision to any of the information, opinions or forward-looking statements contained in this announcement to reflect any change in events, conditions or circumstances.



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