

July 27, 2015

RESULTS SECOND QUARTER 2015

*An integrated energy player focused on
exploration and production*



RCA figures except otherwise noted.

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- Ebitda reached €446 m, benefitting from Galp Energia's integrated business profile with strong results in Downstream & Gas
- Q2 production increased to 43.8 kboepd with ramp-up of FPSO Cidade de Mangaratiba in Lula/Iracema
- FPSO Cidade de Itaguaí production to start soon at Iracema North, one quarter ahead of schedule
- Average 2015 working interest production now expected around c.43 kboepd
- 2015 Ebitda guidance revised upwards to €1.3 bn – 1.5 bn, from €1.1 bn – 1.3 bn

EXECUTION UPDATE

FINANCIAL OVERVIEW

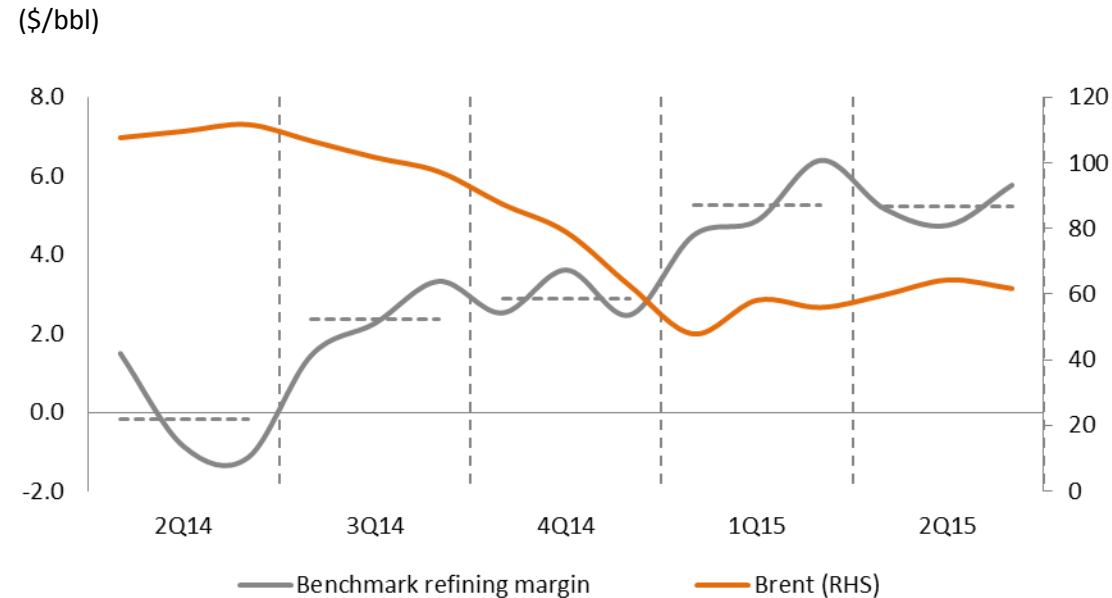
CONCLUDING REMARKS

APPENDIX

2Q15: OIL AND GASOLINE SUPPORT REFINING MARGINS

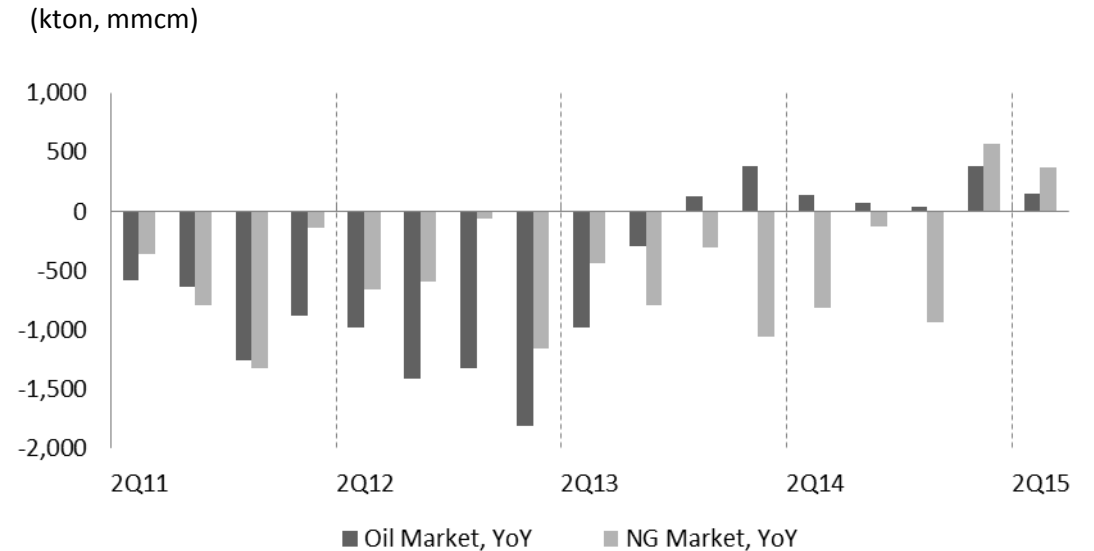
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Refining margins vs Brent price



- Oil price in the \$55-65/bbl range
- Strong US gasoline demand and crude oversupply kept refining margins high

Iberian Market Growth



- Iberian oil market growing YoY for seven consecutive quarters
- Iberian natural gas market grew 6% YoY, benefiting from lower hydro power production

LULA/IRACEMA: FPSO #4 PRODUCTION TO START ONE QUARTER AHEAD OF SCHEDULE 5



(150 kbopd)

- Production to start soon at Iracema North, with one producer well already connected
- 12 wells already drilled

LULA/IRACEMA: PERFORMANCE ABOVE EXPECTATIONS

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 **FPSO CID. ANGRA DOS REIS (#1)**

(100 kbopd)

- Plateau since June 2012



 **FPSO CID. PARATY (#2)**

(120 kbopd)

- Plateau since September 2014



 **FPSO CID. MANGARATIBA (#3)**

(150 kbopd)

- Producing c.130 kbopd with four producer wells
- 5th producer well to be connected during 4Q15, leading to plateau

LULA/IRACEMA: FPSO #5 AND #6 ON TRACK TO START OPERATIONS DURING 1H16

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FPSO CIDADE DE MARICÁ (#5)

(150 kbopd)

- FPSO at Mauá shipyard, in Brazil, for topsides integration to be performed by BRASA/SBM
- Expected to be deployed in Lula Alto by 1H16



FPSO CIDADE DE SAQUAREMA (#6)

(150 kbopd)

- Sail away from China towards Mauá shipyard expected in 3Q15
- Expected to be deployed in Lula Central by 1H16

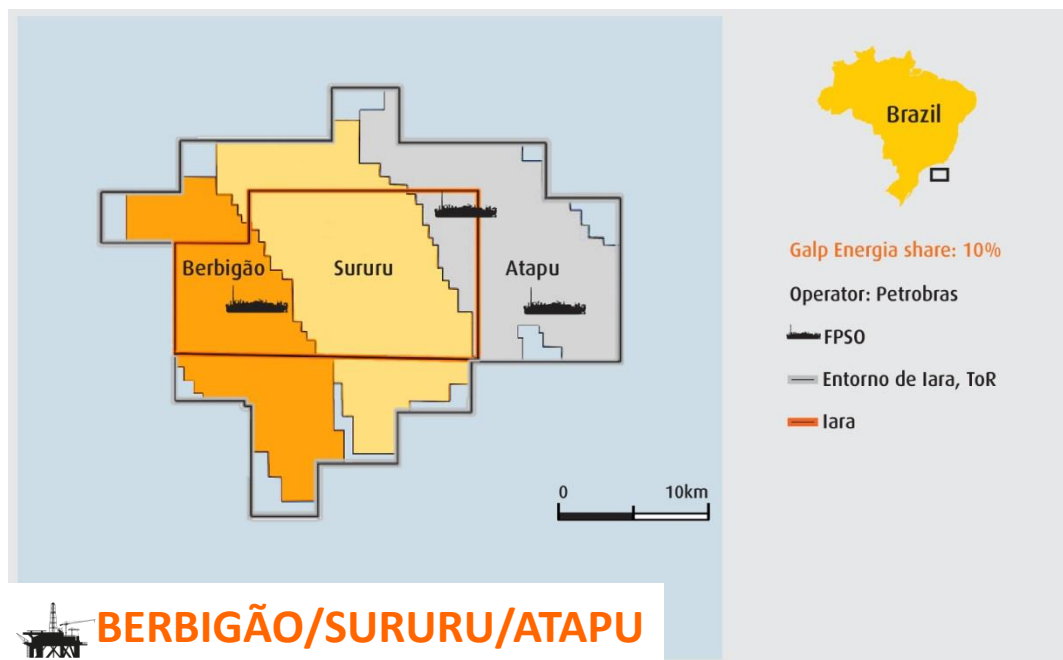


(150 kbopd)

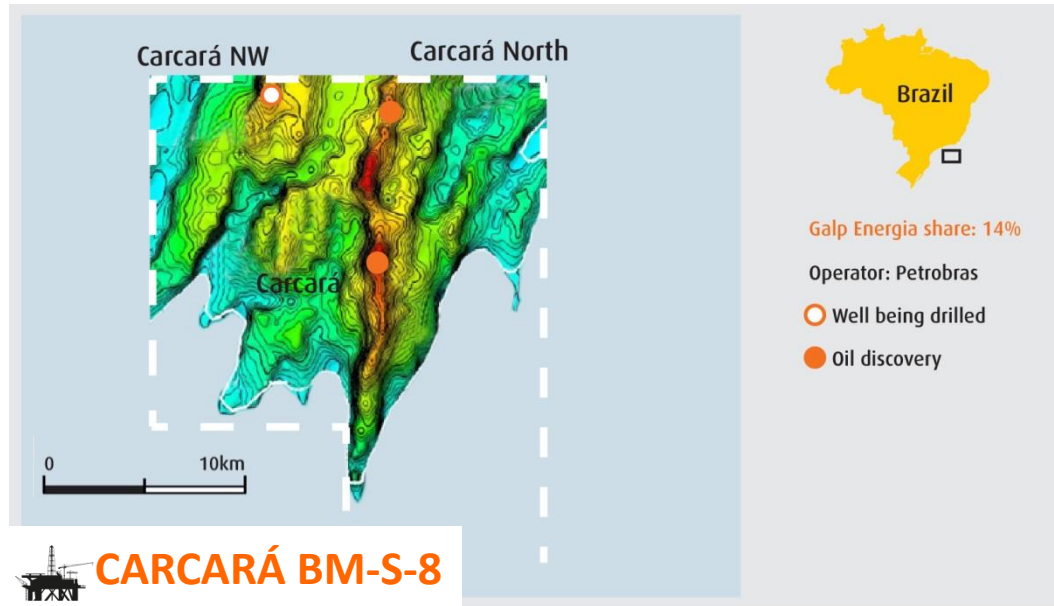
- Gas/CO₂ injection and compression modules awarded in May
- New contracts with lower execution risk and neutral impact on cost and on Galp's expected delivery timing

BERBIGÃO/SURURU/ATAPU: DEVELOPMENT ACTIVITIES UNDERWAY

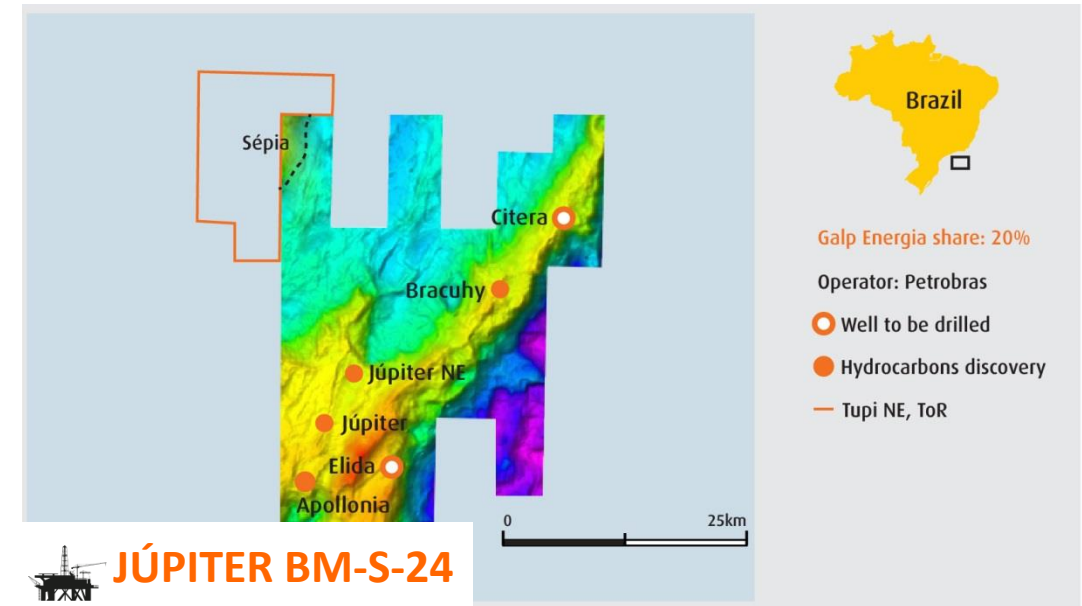
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- Development plans of Atapu, Berbigão and Sururu fields submitted to ANP in June
- Three FPSO replicant units: Atapu South and Atapu North in 2018 and Berbigão/Sururu in 2019
- Pilot tie-back of Sururu to Atapu North FPSO expected by 2018 to further appraise this field



- Carcará North appraisal well concluded in July, confirming the extension of the discovery
- DST to be performed during 2H2015
- Carcará NW second stage started in July



- Reviewing current appraisal program, with Elida and Citera wells postponed
- Focus on maturing development solution for oil and condensates
- Sépia discovery extending into BM-S-24



 **CORAL PROJECT**

(2.5 mtpa – 3 mtpa)

- FEED and EPCIC proposals received for FLNG project
- LNG long term offtake agreements at advanced stage of negotiation



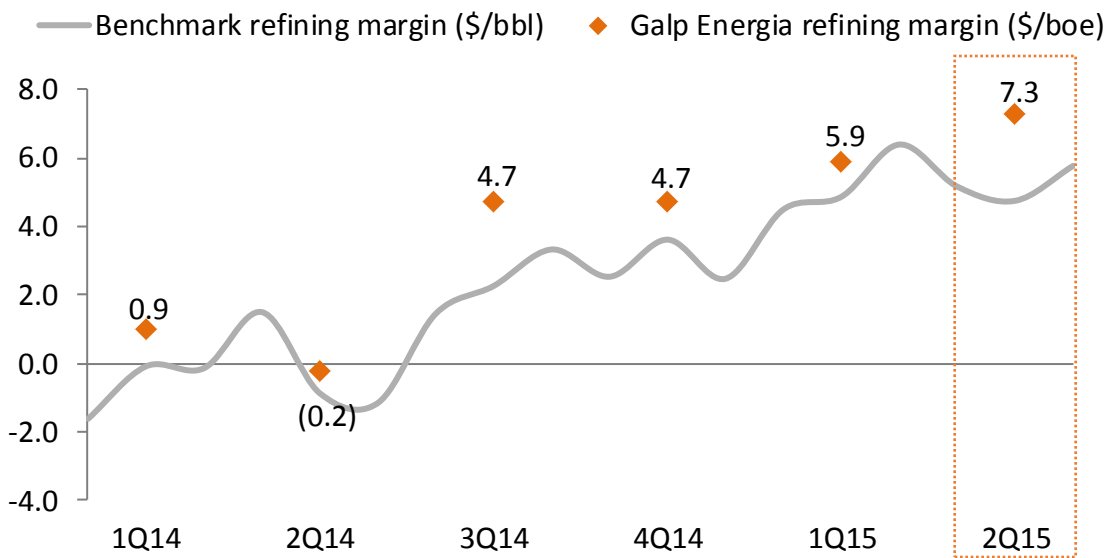
 **MAMBA PROJECT**

(2x5 mtpa LNG trains – 1st phase)

- Onshore development project progressing
- Advanced unitisation negotiations with Area 1

Refining margins

(\$/boe and \$/bbl)



- High availability of the refining system and sourcing optimisation allowed to capture market dynamics

NG volumes

(bcm)



- Trading activity supported by M/L term structured contracts

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EBITDA OF €446 M SUPPORTED BY HIGHER PRODUCTION AND REFINING MARGINS

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Profit & Loss RCA (€ m)

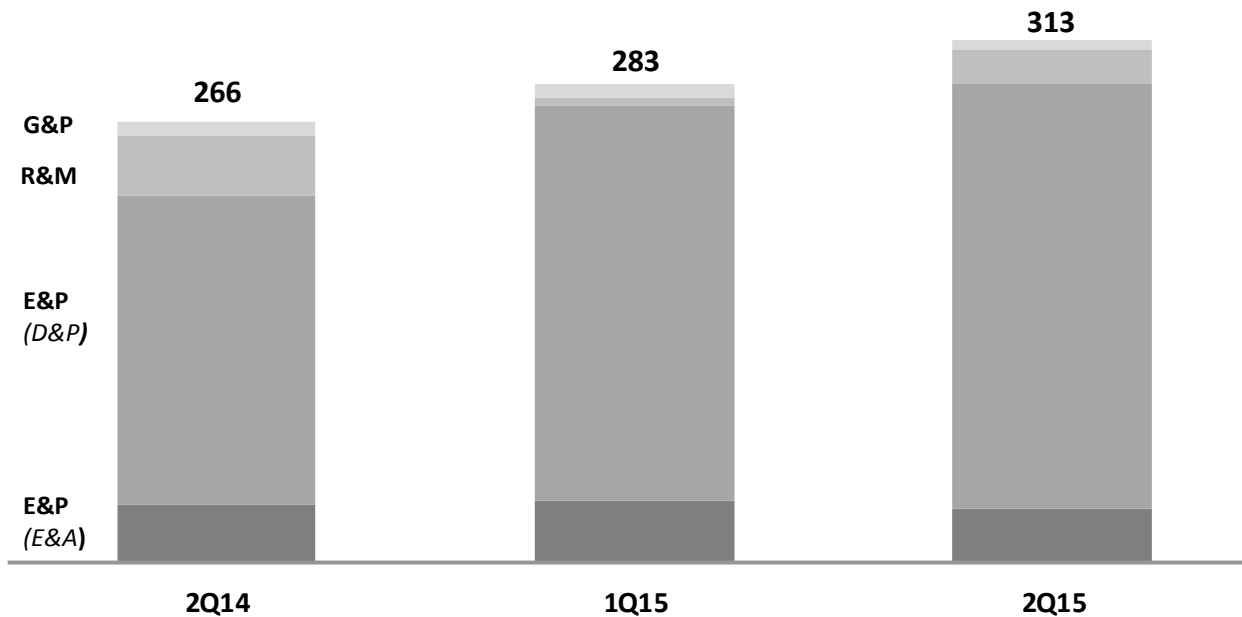
	2Q14	1Q15	2Q15	QoQ	YoY	1H15	YoY
Turnover	4,615	3,923	4,253	8%	(8%)	8,176	(6%)
Ebitda	271	398	446	12%	64%	844	57%
E&P	107	94	120	27%	12%	215	2%
R&M	41	165	224	36%	n.m.	390	n.m.
G&P	116	131	92	(30%)	(21%)	223	(6%)
Ebit	143	250	303	21%	n.m.	553	n.m.
Associates	16	26	17	(34%)	7%	43	31%
Financial results	(17)	(73)	(10)	87%	42%	(83)	(42%)
Taxes	(59)	(71)	(108)	52%	83%	(179)	70%
Non-controlling interests	(17)	(11)	(15)	31%	(13%)	(26)	(14%)
Net Income	68	121	189	56%	n.m.	310	n.m.
Net Income (IFRS)	61	(10)	100	n.m.	64%	90	20%

- Operating results benefited from improved European refining margins and higher production despite lower G&P performance
- Availability and reliability of refining system allowed to fully capture market dynamics
- Net profit improved to €189 m, following strong operating performance

CAPEX OF €313 M IN 2Q15

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Capital Expenditure (€ m)



- E&P accounted for 91% of Group capex, of which development activities accounted for 89%
- Downstream and gas capex mainly to maintenance and safety activities

Balance Sheet (€ m)¹

	Jun.2015	Mar.2015	Dec.2014	Jun-Mar	Jun-Dec
Fixed and LT assets	7,778	7,830	7,599	(52)	180
<i>Work in progress</i>	2,093	1,924	1,768	169	325
Working capital	851	863	968	(12)	(117)
Loan to Sinopec	835	925	890	(89)	(54)
Other assets (liabilities)	(591)	(518)	(512)	(73)	(79)
Capital employed	8,874	9,100	8,945	(226)	(71)
Net debt²	2,329	2,353	2,520	(24)	(191)
Equity	6,545	6,747	6,425	(202)	120
Net Debt + Equity	8,874	9,100	8,945	(226)	(71)

- Working capital positively impacted by lower inventories
- Net debt of €1.5 bn considering loan to Sinopec as cash and equivalents, with implicit net debt to Ebitda of 0.9x

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- Focus on Lula/Iracema project execution with production ramping-up faster than expected
- Monitor closely the execution of next FPSOs with some critical contracts being replaced
- Improved R&M performance, record E&P production and solid trading activity
- Stronger financial position

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E&P: NET ENTITLEMENT PRODUCTION UP 87% YOY

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Main E&P data

		2Q14	1Q15	2Q15	QoQ	YoY	1H15	YoY
Working interest production	kboepd	25.7	41.5	43.8	6%	71%	42.7	59%
Oil production	kbopd	24.5	38.4	40.5	6%	65%	39.4	53%
Net entitlement production	kboepd	21.9	38.7	40.9	6%	87%	39.8	71%
Angola	kbopd	6.6	7.8	7.4	(5%)	12%	7.6	9%
Brazil	kboepd	15.3	31.0	33.5	8%	n.m.	32.2	98%
Realised sale price	USD/boe	108.5	50.6	53.0	5%	(51%)	51.8	(49%)
Production cost	USD/boe	18.9	11.8	7.6	(35%)	(60%)	9.6	(39%)
DD&A	USD/boe	23.7	16.3	18.7	15%	(21%)	17.6	(23%)
Ebitda	€ m	107	94	120	27%	12%	215	2%
Ebit	€ m	72	44	57	30%	(21%)	101	(28%)
CAPEX	€ m	219	273	285	5%	30%	558	40%

- Higher production in Brazil due to FPSO #3 start-up and FPSO #1 and #2 at plateau
- Angola NE production increased 0.8 kbopd YoY
- Ebitda increased 12% YoY due to higher production, despite much lower oil price

Main R&M data

		2Q14	1Q15	2Q15	QoQ	YoY	1H15	YoY
Galp Energia refining margin	USD/boe	(0.2)	5.9	7.3	24%	n.m.	6.6	n.m.
Refining cash cost ¹	USD/boe	2.7	2.4	2.6	8%	(7%)	2.5	(14%)
Raw materials processed	kboe	20,365	26,195	29,800	14%	46%	55,995	40%
Total refined product sales	mton	4.1	4.4	4.7	7%	15%	9.1	17%
Sales to direct clients	mton	2.3	2.3	2.3	1%	0%	4.6	2%
Ebitda	€ m	41	165	224	36%	n.m.	390	n.m.
Ebit	€ m	(33)	88	161	84%	n.m.	249	n.m.
CAPEX	€ m	36	5	21	n.m.	(41%)	26	(44%)

- Refining margin benefited from recovery of European margins and sourcing optimisation
- Sales to direct clients stable YoY
- Ebitda increase of €184 m YoY mainly driven by refining performance

Main G&P data

		2Q14	1Q15	2Q15	QoQ	YoY	1H15	YoY
NG supply total sales volumes	mm ³	1,826	2,195	1,869	(15%)	2%	4,064	4%
Sales to direct clients	mm ³	814	999	919	(8%)	13%	1,918	5%
Trading	mm ³	1,013	1,195	951	(20%)	(6%)	2,146	3%
Ebitda	€ m	116	131	92	(30%)	(21%)	223	(6%)
Ebit	€ m	97	112	76	(32%)	(21%)	188	(6%)
CAPEX	€ m	9	3	5	75%	(39%)	9	(48%)

- Sales to direct clients up YoY, mainly on increased volumes sold to the electrical segment
- Lower trading volumes given fewer opportunities in the international market
- Decrease in trading volumes and lower natural gas prices in the markets driving lower Ebitda YoY

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