Recent developments
2Q23 Highlights
Strong performance leading to robust cash generation

€916 m
Ebitda

€702 m
OCF

€207 m
Net capex

€503 m
FCF

€1.4 bn
Net debt

0.4 x
Net debt to Ebitda

Operating contribution leading to improved Ebitda & OCF QoQ
Midstream delivering solid performance
Net Debt stable in lower price environment

Maintaining 2023 Ebitda & OCF guidance, despite lower macro, supported by operating momentum

2023 dividend of €0.54/sh (+4% YoY)¹ with interim payment expected at end of August (€0.27/sh)

¹ Following distribution to shareholders guidelines on DPS progression. Subject to AGM approval.
Upstream
Cash engine delivering on strong fundamentals

2Q23

- **Solid WI production** (exc. Angola) with increased efficiencies despite higher planned maintenance in Brazil QoQ
- **Bacalhau FPSO hull sail-away** to Singapore for topsides integration, whilst D&C progressing according to plan
- **End of Brazilian oil export levy**, which had a net consolidated impact of c.€40 m in 1H23¹

Outlook

- **2023 WI production expected at >115 kboepd** supported by improved performance in Brazil and ramp-up of Coral Sul
- **Bacalhau North appraisal well** planned to start in 3Q23 key to provide insights into phase II development concept
- Rig and well services’ contract secured to spud the first of two **exploration wells in Namibia in 4Q23** (PEL83, Galp operator)

¹ Four months levy of €64 m, deductible for corporate income tax.
Renewables & New Businesses
Capturing seasonal high irradiation despite lower Iberian solar prices

1.4GW
Renewables installed capacity

775GWh
Equity renewable generation

64€/MWh
Renewables realised sales price

c.15%
LTM OCF\(^1\) / Invested Capital (operating assets)

2Q23
- **Equity generation increase 50% YoY**, following Titan Solar full acquisition and capacity build-up
- Progressing with **portfolio de-risking** and advancing on Iberian developments

Outlook
- Persistent **licensing bottlenecks** in Iberia and **challenging market dynamics** in Brazil limiting FIDs
- Expecting to deploy c.200 MW renewable solar capacity in Iberia until YE23

\(^1\)Last Twelve Months OCF.
Industrial & Midstream
High refinery availability and solid contribution from gas operations

21.7 mboe
Raw materials processed

7.7 $/boe
Refining margin

2.9 $/boe
Refining operating costs

12.7 TWh
NG / LNG supply & trading

2Q23
- High availability of the refinery allowing to capture robust cracks environment
- Refining costs normalised following Q1 turnaround, although impacted by demurrages and inflation
- Midstream results supported on improved oil, gas and power supply & trading

Outlook
- Overall planned maintenance in Sines refinery during 4Q23
- Preparation of Sines HVO & green H2 low carbon projects
- FY23 Ebitda I&Q now expected >€700 m, despite persistent gas sourcing constraints and lower prices
Commercial
Reflecting tighter market environment in Iberia and Africa

1.8 mt\text{ton}
Oil products sales

4.2 TWh
Gas & Power sales

2.8 k
Current EV charging network

\(37 \text{ m}(+12\% \text{ YoY})\)
Convenience 1H23 Ebitda

2Q23

- **Oil volumes sales slowdown** following a more pressured environment in B2B segments in Iberia and Africa
- **Retail** maintained its resilient performance, also supported on **increased convenience contribution**

Outlook

- **FY23 Ebitda** expected slightly below €300 m given 1H23 market dynamics
- **Continue transformation** towards increased integration and contribution from lower carbon business
## 2Q23 Robust Earnings

In a context of lower commodities prices and increased taxes

### RCA Ebitda

<table>
<thead>
<tr>
<th>Segment</th>
<th>2Q23 P&amp;L (€ m)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upstream</td>
<td>€522 m</td>
</tr>
<tr>
<td>Renewable &amp; NB</td>
<td>€33 m</td>
</tr>
<tr>
<td>Industrial &amp; Midstream</td>
<td>€289 m</td>
</tr>
<tr>
<td>Commercial</td>
<td>€68 m</td>
</tr>
</tbody>
</table>

- **Upstream**: Operating performance QoQ reflecting lower production and realisation prices but capturing improved efficiencies.
- **Renewables & NB**: Maintained QoQ contribution with higher irradiation offset by lower solar captured prices.
- **Industrial & Midstream**: Strong supply & trading performance, whilst refining operations high availability capturing robust cracks.
- **Commercial**: Tighter market environment in B2B segment in Iberia and Africa, pressuring contribution.

### 2Q23 P&L (€ m)

- Includes impairments of:
  - €39 m in Industrial assets
  - €38 m in Commercial activities

- Includes:
  - €49 m temporary export tax in Brazil
  - €9 m windfall taxes in Iberia

<table>
<thead>
<tr>
<th>RCA Ebitda</th>
<th>RCA Ebit</th>
<th>Associates &amp; Financial results</th>
<th>Taxes</th>
<th>Minorities</th>
<th>RCA Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>2Q22</td>
<td>1,244</td>
<td>924</td>
<td>(284)</td>
<td>(295)</td>
<td>265</td>
</tr>
<tr>
<td>1Q23</td>
<td>864</td>
<td>674</td>
<td>16</td>
<td>(389)</td>
<td>250</td>
</tr>
</tbody>
</table>
Strong FCF generation supported by operating contribution and disciplined investment execution

2Q23 Cash flow (€ m)

OCF & CFFO up QoQ driven by increased contribution from Upstream and Midstream

Net capex reflecting slower pace of investments in Industrial and Renewables

Net debt flat at €1.4 bn with net debt to RCA Ebitda at 0.4x
**FY2023 guidance maintained**

despite lower price deck

**FY2023 (€ bn)**

<table>
<thead>
<tr>
<th>Ebitda (Prev. guidance)</th>
<th>Ebitda</th>
<th>OCF</th>
<th>Net capex</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower commodity prices</td>
<td>c.3.2</td>
<td>c.2.2</td>
<td>0.4-0.6</td>
</tr>
</tbody>
</table>

Stronger operating performance driven by **improved upstream production and higher midstream contribution**

Net capex reflecting **disciplined execution and supported by divestment proceeds**

**Current assumptions:** Brent c.$75/bbl | Refining margin c.$9/boe | EUR:USD 1.10 | Solar captured price c.€80/MWh | Iberian PVB gas price c.€40/MWh

**Previous assumptions:** Brent $85/bbl | Refining margin c.$9/boe | EUR:USD 1.15 | Solar captured price c.€120/MWh | Iberian PVB gas price c.€60/MWh
## Updated Guidance for 2023

### Operating indicators

<table>
<thead>
<tr>
<th></th>
<th>Previous</th>
<th>Current</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Upstream</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WI production</td>
<td>kboepd</td>
<td>&gt;110</td>
</tr>
<tr>
<td>Production costs</td>
<td>€/boe</td>
<td>c.3</td>
</tr>
<tr>
<td><strong>Renewables</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Renewable capacity by YE</td>
<td>GW</td>
<td>1.6</td>
</tr>
<tr>
<td><strong>Industrial &amp; Energy Management</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sines refining throughput</td>
<td>mboe</td>
<td>c.75</td>
</tr>
<tr>
<td>Sines refining costs(^1)</td>
<td>€/boe</td>
<td>3-4</td>
</tr>
<tr>
<td><strong>Commercial</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oil products sales to direct clients</td>
<td>mton</td>
<td>7.4</td>
</tr>
<tr>
<td>Convenience Ebitda growth YoY (from €70 m)</td>
<td>%</td>
<td>+10</td>
</tr>
</tbody>
</table>

### FY2023 Financial indicators

<table>
<thead>
<tr>
<th></th>
<th>Previous</th>
<th>Current</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RCA Ebitda (unchanged)</strong></td>
<td>€ bn</td>
<td>c.3.2</td>
</tr>
<tr>
<td>Upstream</td>
<td>€ bn</td>
<td>&gt;2</td>
</tr>
<tr>
<td>Renewables &amp; NB</td>
<td>€ m</td>
<td>&gt;180</td>
</tr>
<tr>
<td>Industrial &amp; Midstream</td>
<td>€ m</td>
<td>&gt;550</td>
</tr>
<tr>
<td>Commercial</td>
<td>€ m</td>
<td>c.300</td>
</tr>
<tr>
<td><strong>OCF (unchanged)</strong></td>
<td>€ bn</td>
<td>c.2.2</td>
</tr>
<tr>
<td><strong>Net capex(^2)</strong></td>
<td>€ bn</td>
<td>c.1</td>
</tr>
</tbody>
</table>

### Current macro assumptions:

- Brent \(\text{c.}$75/bbl\) (vs. $85/bbl)
- Refining margin \(\text{c.}$9/boe\) (unchanged)
- EUR:USD \(1.10\) (vs. 1.15)
- Solar captured price \(\text{c.}$80/MWh\) (vs. \(\text{c.}$120/MWh\))
- Iberian PVB gas price \(\text{c.}$40/MWh\) (vs. \(\text{c.}$60/MWh\))

\(^1\)2023 Sines refining costs reflect concentration of cyclical maintenance in 2023.

\(^2\)Considering net capex guidance of c.€3 bn during the 2023-25 period.
Disclaimer

This document may include forward-looking statements. All statements other than statements of historical facts are, or may be deemed to be, forward-looking statements. Forward-looking statements express future expectations that are based on management's expectations and assumptions as of the date they are disclosed and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Accordingly, neither Galp nor any other person can assure that its future results, performance or events will meet those expectations, nor assume any responsibility for the accuracy and completeness of the forward-looking statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Galp to market risks and statements expressing management’s expectations, beliefs, estimates, forecasts, projections, and assumptions. These forward-looking statements may generally be identified by the use of the future, gerund or conditional tense or the use of terms and phrases such as "aim", "ambition", "anticipate", "believe", "consider", "could", "develop", "envision", "estimate", "expect", "goals", "intend", "may", "objectives", "outlook", "plan", "potential", "probably", "project", "pursue", "risks", "schedule", "seek", "should", "target", "think", "will" or the negative of these terms and similar terminology.

Financial information by business segment is reported in accordance with the Galp’s management reporting policies and shows internal segment information that is used to manage and measure the Group’s performance. In addition to IFRS measures, certain alternative performance measures are presented, such as performance measures adjusted for special items (adjusted operational cash flow, adjusted earnings before interest, taxes, depreciation and amortisation, adjusted earnings before interest and taxes, and adjusted net income), return on equity (ROE), return on average capital employed (ROACE), investment return rate (IRR), equity investment return rate (eIRR), gearing ratio, cash flow from operations and free cash flow. These indicators are meant to facilitate the analysis of the financial performance of Galp and comparison of results and cash flow among periods. In addition, the results are also measured in accordance with the replacement cost method, adjusted for special items. This method is used to assess the performance of each business segment and facilitate the comparability of the segments’ performance with those of its competitors.

This document may include data and information provided by third parties, which are not publicly available. Such data and information should not be interpreted as advice and you should not rely on it for any purpose. You may not copy or use this data and information except as expressly permitted by those third parties in writing. To the fullest extent permitted by law, those third parties accept no responsibility for your use of such data and information except as specified in a written agreement you may have entered into with those third parties for the provision of such data and information.

Galp and its respective representatives, agents, employees or advisers do not intend to, and expressly disclaim any duty, undertaking or obligation to, make or disseminate any supplement, amendment, update or revision to any of the information, opinions or forward-looking statements contained in this document to reflect any change in events, conditions or circumstances.

This document does not constitute investment advice or forms part of and should not be construed as an offer to sell or issue or the solicitation of an offer to buy or otherwise acquire securities of Galp or any of its subsidiaries or affiliates in any jurisdiction or an inducement to engage in any investment activity in any jurisdiction.